



# SIBETH

Partnerschaft Attorneys Tax Advisors Certified Public Accountants



Partnerschaft Rechtsanwälte Steuerberater Wirtschaftsprüfer





**IMAGINE,**  
YOU ARE SEARCHING FOR AN IDEA,  
**AN IDEA**  
TO MAKE THE DIFFERENCE.

The success of this search depends upon engaging the world around us. Not through passively experiencing this world, but actively drawing inspiration from it. By allowing ourselves to explore various perspectives we are able to take in the bigger picture.

By combining our technical know-how and lateral thinking, SIBETH will capture an idea that will help you realise that goal. An idea that is both inspiring and convincing. An idea that adds value and contributes to success.

Searching for this idea is our motivation.  
This is what we stand for.



## INTRODUCTION.

Our highly qualified lawyers, tax advisors and auditors with industry specific expertise assist our clients in fulfilling their potential. By working with you we present the alternatives and offer counsel to map the way forward. Our comprehensive services are designed to facilitate the decision making process and provide a continuous stream of relevant information.

Our services are organised into four Practice Groups: Corporate & Finance, Real Estate, Tax and Commercial & IP. All Practice Groups are dedicated to the same goal: your success.

Corporate & Finance

Real Estate

Tax

Commercial & IP

## VISION.

Corporate & Finance Practice Group

## THE CORPORATE & FINANCE PRACTICE GROUP

offers a broad spectrum of support services to facilitate your growth and development, both nationally and internationally. We provide tailored solutions for a sustainable corporate vision that is fully integrated within your organisation, breathing life into your vision.

## Corporate & Finance Practice Group

ONGOING CORPORATE ADVISORY

MERGERS & ACQUISITIONS

RESTRUCTURING, DIVESTMENTS, SPIN-OFFS

MANAGEMENT BUY-OUTS (MBOS), MANAGEMENT BUY-INS (MBIS)

CORPORATE AGREEMENTS, JOINT VENTURES

CORPORATE LITIGATION

CORPORATE FINANCE

ACQUISITION FINANCE

CLOSED AND OPEN FUNDS

PROJECT FINANCING (PUBLIC AND PRIVATE)

PRIVATE EQUITY, VENTURE CAPITAL

CAPITAL MARKET TRANSACTIONS (IPOS, SECONDARY OFFERINGS, SECURITIES LISTINGS)

SECURITIES AND SELLING PROSPECTUSES

PRIVATISATIONS AND PUBLIC PRIVATE PARTNERSHIPS (PPP)

PRIVATE AND PUBLIC BANKING LAW, FINANCE AND INVESTMENT LAW

CORPORATE SUCCESSION, ASSET SUCCESSION

INSOLVENCY PROCEEDINGS AND DISPUTES

FAMILY OFFICE

CORPORATE GOVERNANCE AND CORPORATE COMPLIANCE

RESTRUCTURING AND RECAPITALISATION

CARTEL LAW

NOTARY'S OFFICE

### Expertise

The Corporate & Finance Practice Group specialises in corporate restructuring and financing. Our field of expertise includes private and public placements, acquisitions, mergers & acquisitions, organisational and capital restructuring and corporate succession. We also support acquisition and project financing to optimise the investment of organisational funds. Additional products offered within our service portfolio are the preparation of emissions prospectuses, investment memoranda and fund prospectuses, as well as ongoing corporate legal counsel.

### Clients

We advise clients across a wide range of industries including automotive, information technology, telecommunications, renewable energies, real estate, trade and logistics, medical technology, financial services and private equity. We work in partnership with our clients - more than 50 per cent of which are international.

For further information please contact our Corporate & Finance Practice Group by email:

[corporatefinance@sibeth.com](mailto:corporatefinance@sibeth.com).



**EMBRACING CHANGE.**

Real Estate Practice Group

**THE ONLY CERTAINTY IN BUSINESS  
IS CHANGE.**

This has been particularly true for real estate markets. Implementing a successful real estate strategy has grown increasingly challenging. Real estate is an ever evolving industry and we offer advisory services to help our clients anticipate and adapt to changes in the market.

The real estate community is made up of a multitude of stakeholders, from property developers to banks and investment groups. The Real Estate Practice Group offers support across all parts of the value chain from financing to development and asset management.

## Real Estate Practice Group

COMMERCIAL REAL ESTATE

REAL ESTATE FINANCE

PROPERTY DEVELOPMENT AND PLANNING

PUBLIC PROCUREMENT LAW

PUBLIC PRIVATE PARTNERSHIPS

PUBLIC SECTOR ADVISORY

CONSTRUCTION

RESIDENTIAL DEVELOPMENT

ARCHITECTURE AND ENGINEERING

REAL ESTATE LITIGATION

ENGINEERING AND INDUSTRIAL PROJECTS

REAL ESTATE MANAGEMENT

LEGAL PROJECT MANAGEMENT

NOTARY'S OFFICE

### Expertise

The Real Estate Practice Group is organised around five areas in alignment with the real estate lifecycle: Planning, Real Estate Finance, Construction and Engineering, Commercial Property, and Real Estate Management. Close collaboration with the experts from our Corporate & Finance Practice Group as well as our Tax Practice Group lie at the heart of our integrated service offering.

### Clients

Our clients include developers, property owners and occupiers, institutional investors, national and international funds, asset management companies, banks and other real estate financiers, corporates, private equity houses, public institutions and architects, engineers, project managers and building contractors.

For further information please contact our Real Estate Practice Group by email:

[realestate@sibeth.com](mailto:realestate@sibeth.com).



**IMPLEMENTATION.**  
Tax Practice Group

**OUR TAX SPECIALISTS WORK TO PROTECT YOUR INTERESTS,  
ALLOWING YOU TO FOCUS ON YOUR BUSINESS.**

Identifying and charting a way through the complexities of tax law with its continual legislative changes can be difficult. We provide the means to optimise your organisational assets by developing tax planning structures. We are experts in current tax law as well as in monitoring opportunities caused by changes in legislation.

## Tax Practice Group

MERGERS & ACQUISITIONS

ORGANISATIONAL RESTRUCTURING

FINANCING, CORPORATE FINANCING, LEASING AND FACTORING

MEZZANINE FINANCING AND PRIVATE EQUITY

DEVELOPMENT OF TAX OPTIMISED CAPITAL INVESTMENTS

WEALTH SUCCESSION AND CORPORATE SUCCESSION

TAX AND FINANCIAL DUE DILIGENCE

VALUATION SERVICES

SPECIAL AUDIT AND PROSPECTUS ASSESSMENT

CLOSED AND OPEN FUNDS (PRIVATE EQUITY, REAL ESTATE, LEASING)

PLACEMENT PROSPECTUSES

### Expertise

Our tax experts work closely with all Practice Groups to ensure optimised results. The Tax Practice Group offers a range of services including: fiscal fund structuring and support, finance structuring, organisational restructuring, tax advice and due diligence, examining prospectuses and restructuring documentation.

### Clients

We currently advise banks, investment funds, funds' initiators, real estate organisations, private equity, SME's and high net worth individuals.

For further information please contact our Tax Practice Group by email: [tax@sibeth.com](mailto:tax@sibeth.com).



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Commercial & IP Practice Group

THE COMMERCIAL & IP PRACTICE GROUP INCLUDES  
COMMERCIAL AND DISTRIBUTION LAW, IP/IT AND EMPLOYMENT LAW.

Each of these aspects can have a profound impact on the survival and success of an organisation. At SIBETH the Commercial & IP Practice Group provide a wide range of services, from the preparation of sales contracts to managing industrial disputes and protecting intellectual property.

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## Commercial & IP Practice Group

SALES & DISTRIBUTION LAW

EMPLOYMENT LAW

IP/IT

### Expertise

The services provided by our Commercial & IP experts reflect the broad range of our clients' business areas. We offer advice on the market introduction of new products and services. Advice concerning protection against unfair competition or product piracy, media and press issues and telecommunications' laws also falls within our remit, as well as the structuring of employment relations, the appropriate way to deal with labour unions and working councils, and all labour and contractual aspects in connection with the restructuring of companies.

### Clients

We work for national and international organisations in a variety of sectors such as plant manufacture, building materials, trade and logistics, medical engineering, media, research, information technology, telecommunications, life sciences, healthcare and international hotel management.

For further information please contact our Commercial & IP Practice Group by email:

[commercialip@sibeth.com](mailto:commercialip@sibeth.com).

A vibrant, busy street scene in an Asian city, likely Seoul, South Korea. The street is filled with traffic, including red taxis, white buses, and a large silver truck. Pedestrians are walking on the sidewalks. The buildings are covered in numerous signs and advertisements in various languages, including English, Korean, and Chinese. The atmosphere is bustling and urban.

**WITHOUT BOUNDARIES.**

In the global economy we offer a first-class advisory service to our clients irrespective of where they are in the world.

We offer efficient solutions, tailored to each individual client's needs, with the scale needed for international implementation.

We assist our clients with national and international business activities unconstrained by borders. We also support a multitude of non German speaking clients for activities in Germany and beyond.

At an international level we are able to draw on our well developed network of leading law firms. This enables us to offer our clients appropriate teams of carefully selected experts in the most important economic centres of the world. As we are independent from our international partners we can take a flexible approach and draw on this resource as required. We are also member of Meritas, a leading international legal network, which gives SIBETH access to more than 170 associated law firms and over 6,600 lawyers in over 60 countries.

**COMMON GROUND.**

**ENTREPRENEURIAL DECISIONS**

**ARE INFLUENCED BY NUMEROUS ACTIVITIES AND DEVELOPMENTS**

that require detailed technical understanding and specialist expertise. To provide an optimal basis for decision making and ensuring all relevant factors are considered, we rely on our internal network of Practice Groups. In addition, we have the ability to draw on a strong network of leading experts in related sectors such as M&A advisers, management consultants, project developers, investors and other specialists.

We work closely with renowned legal departments and universities, including the Bucerius Law School and the University of Augsburg. Membership in numerous associations for commercial law, industry forums and bilateral legal affiliations allow for additional synergies.

Our longstanding network is not restricted to Germany, enabling us to integrate international experts into our project teams. This ensures that we consult our clients at the highest level drawing on different perspectives and award winning expertise.



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